



Southwire[®]

August 21, 2017

Utility Products Price Increase effective September 1, 2017

Dear Valued Customer:

Over the past six (6) months the industry has incurred a sustained increase in metal prices. Both aluminum and copper have increased at a rate of over 8%. Year-to-date, the price of aluminum has increased >17%, while copper prices have increased 14%. Because of these sustained raw material cost increases, Southwire is announcing a price increase of 3 to 5% on bare aluminum, insulated aluminum 600 volt and medium voltage items. The exact increase of each item will depend upon the cable construction.

This price increase will be effective September 1, 2017. Please take note of the following:

- Orders accepted by Southwire on or before close of business on August 31, 2017 for immediate shipment out of available inventory will be honored at the prices in effect at time of order placement.
- Orders accepted by Southwire prior to close of business August 31, 2017 but will ship on or after September 1, 2017, will be at the new prices effective September 1, 2017.

If there are any questions, please contact your local Southwire representative for more information.

Sincerely,

Lee Peebles
VP, Product Management
Power Systems & Solutions
Southwire Company, LLC

Freddie Stewart
VP, Sales
Power Systems & Solutions
Southwire Company, LLC